

## Quick Freight Quotes & Ever-Changing Contracts

Freight forwarders are facing challenges on **time-sensitive quotes** and **ever-changing ocean carrier contracts**. Imagine a client needing a quote urgently, while contract terms keep shifting. **Digi-CCM Carriers Contract Rates Management System** ensures you're always ready with accurate rates.

### Value Propositions

- Delayed quotes can result in missed business opportunities.
- Quick response improves overall efficiency and approval rates.
- Knowing the right freight rates to quote is crucial for profitability.

### Functions and Features

#### 1. Contract Management:

- Automatically recognize and extract relevant information from carriers' contracts (Word, Excel, PDF file formats).
- Efficiently convert contract data into a systematic database structure.
- Saves time and reduces manual data entry errors.

#### 2. Dashboard and Search Capabilities:

- Provide a web-based dashboard.
- Allows to search for contracts based on various criteria (e.g., origin-destination ports / places, container size, freight rates and surcharges).
- Streamlines contract management for a quick access to critical information.

#### 3. Rate Comparison and Optimization:

- Compare rates across different shipping lines.
- Display rates, container size, surcharges, and transit time.
- Empower to select the most appropriate options for shipments.

#### 4. Quotation Generation: (Integrate with Digi-SMS Sales Management System)

- Generate accurate and comprehensive quotations for customers.
- Utilize contract data to calculate revenue, cost and sales commission.
- Enhances customer satisfaction and increases sales revenue.



#### 5. **House Bill of Lading and Invoice Automation: (Integrate with Digi-FMS Freight Management System)**

- Automatically create house waybills and invoices based on contract terms.
- Capture relevant contract data to generate bookings and shipment instructions.
- Reduces administrative overhead and ensures accuracy.

#### 6. **Collaboration and Efficiency:**

- Facilitate collaboration among departments and offices.
- Shared access to contract data and real-time updates.
- Improves communication and enhances overall operation efficiency.

#### 7. **Compliance and Risk Mitigation:**

- Monitor compliance with contract terms and conditions.
- Alerts for deviations or potential risks.
- Mitigates errors and minimizes financial and operational risks.

### **Schedule a Demo**

Contact us today for a demo on **Digi-CCM Carriers Contract Rates Management System** and explore how our digital solutions can revolutionize your freight and logistics processes to more intelligent and automated.

### **Contacts Information**

Thank you for considering DigiLogistics Technology as your digital transformation partner. We look forward to collaborating with you!

#### **DigiLogistics Technology Limited**

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## 快速貨運報價和不斷變化的承運人合約

貨運代理商面臨快速貨運報價和不斷變化的海運承運人合約的挑戰。想像一下，客戶迫切需要報價，而合約條款不斷變化。 Digi-CCM Carriers Contracts Rate Management System 確保您隨時準備好獲得準確的費率。

### 價值主張

- 延遲報價可能會導致錯失商機。
- 快速反應，提高整體效率和核准率。
- 瞭解正確的運費報價對於獲利至關重要。

### 功能與特點

#### 1. 合約管理：

- 自動辨識並擷取承運人合約中的相關資訊（Word、Excel、PDF 檔案格式）。
- 有效率地將合約資料轉化為系統的资料庫結構。
- 節省時間並減少手動資料輸入錯誤。

#### 2. 儀表板和搜尋功能：

- 提供基於 Web 的儀表板。
- 允許根據各種標準（例如，起運地-目的地港口 / 地點、貨櫃尺寸、運費和附加費）搜尋合約。
- 簡化合約管理，以便快速存取關鍵資訊。

#### 3. 費率比較與優化：

- 比較不同航線的費率。
- 顯示費率、貨櫃尺寸、附加費和運輸時間。
- 有權選擇最適合的運輸選項。

#### 4. 報價產生：（與 Digi-SMS Sales Management System 整合）

- 為客戶產生準確、全面的報價。
- 利用合約資料計算收入、成本和銷售佣金。
- 提高顧客滿意度並增加銷售收入。

#### 5. 貨運提單和發票自動化：(與 Digi-FMS Freight Management System 整合)

- 根據合約條款自動建立分運單和發票。
- 擷取合約相關數據，產生訂艙和製作提單。
- 減少管理開銷並確保準確性。

#### 6. 協作與效率：

- 促進部門和辦公室之間的協作。
- 合約資料的共用存取和即時更新。
- 改善溝通，提高整體運作效率。

#### 7. 合規性和風險緩解：

- 監督合約條款和條件的遵守。
- 偏差或潛在風險警報。
- 減少錯誤並最大限度地降低財務和營運風險。

## 安排演示

立即聯絡我們進行演示，並探索我們的數位解決方案如何徹底改變您的貨運和物流營運，使流程更加智慧和自動化。

## 聯繫方式

感謝您考慮 DigiLogistics Technology 作為您的數字化轉型合作夥伴，我們期待與您合作！

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